

MOHAVE COUNTY PROCUREMENT DEPARTMENT PRE-PROPOSAL WEB CONFERENCE AGENDA

RFP 2026-004-RFP

Heavy Equipment, Parts, Accessories, Supplies and Related Services

DATE: July 22, 2025 TIME: 10:00 AM (Local AZ Time)

[Join the meeting now](#) or Join by phone: [+1 623-473-7231](tel:+16234737231), [713411397#](tel:+1713411397)

1. **Greetings and Introductions:** Shelli Whaley, Procurement Department
 - a. Purpose of this pre-proposal conference – to answer questions openly and provide clarification on the RFPs.
 - b. No verbal statements made shall change the solicitation.
 - c. Please email WhaleS@mohave.gov to confirm your attendance at this teleconference.
2. **RFP Overview:**
 - a. Solicitation documents are available at: <https://procurement.opengov.com/portal/mohavecounty>
 - b. Mohave County is seeking competitive proposals from qualified and experienced firms to establish annual Contracts to obtain heavy equipment, parts, accessories, supplies and related services.
 - c. Overview of sections of the RFP.
3. **RFP Questions:**
 - a. All questions concerning the RFP are to be submitted in writing, preferably through email or OpenGov.
 - b. Questions are due by 5 PM on August 1, 2025.
 - c. Answers will be made through a solicitation addendum and will be made public.
4. **RFP Submission:**
 - a. **Proposals are due August 13, 2025 at 2:00 p.m. Local AZ Time.**
 - b. Late proposals will not be considered for any reason.
 - c. Options for submission:
 - i. Submit electronically through the County's online bidding system at: <https://procurement.opengov.com/portal/mohavecounty>, or;
 - ii. Submit physically on paper through mail, delivery service, or in-person.
 - d. Kingman is considered rural by delivery carriers - express and next day not guaranteed.
 - e. The Evaluation of Proposals sections of the RFP lists submittal requirements.
 - f. Check the County's procurement portal before submitting a proposal, include any addenda that have been issued.
 - g. Do not use the Mohave County Seal in your proposal – use of the Seal is restricted.
5. **Evaluation and Award:**
 - a. Evaluation will be made by a committee that will rank the proposals according to the Evaluation of Proposals section of the RFP, based on the information in your proposals.
 - b. Based on the interviews, County may negotiate with the top-ranked offeror. If negotiations fail with the top-ranked offeror, County may move on to the next.
 - c. The Evaluation Committee's recommendation for award requires approval by the Mohave County Board of Supervisors, anticipated at a Board meeting in September 2025.
6. Elaboration by Mohave County representatives.
7. Questions and Answers from vendors.